



Welcome...

You recognize the need for professional, expert advice in the challenging hospitality environment. You want the benefit of experience, the ability to lead, and a track record of proven success.

Congratulations.

You've found E&C Hospitality Consulting Services

Experience is everything in hospitality concepting and execution.

We offer over 40 years of profitable achievements in the industry, a depth of practical knowledge, and a special talent for strategic planning.

We have a demonstrated passion for the business, an enthusiastic affinity for the individuals drawn to this unique calling, and a documented history of helping restaurateurs, real estate entrepreneurs, and investors succeed.

We invite you to explore with us how we can help you grow.

About Us...

For over twenty years, Edward Aloise and Claudia Rippee have worked to make restaurants and hospitality institutions successful in New England, Colorado and New York. This includes organizations as diverse as full service restaurants, function and catering facilities, concessions and seasonal operations, private dining venues and multi unit establishments.

We have assisted clients in start up entrepreneurial ventures, and aided established restaurants grow and expand . The Hospitality Industry is both rewarding and challenging. The demands of day to day operations and its ever changing priorities makes strategic planning difficult. Let us assist you as partners in your success.

Tell us about your concept. We'd like to help.

CAREER HIGHLIGHTS:

President Capen Corporation

Locations: Manchester NH, Bedford NH, Nashua NH, and Haverhill MA

Operations: CHESTNUTS RESTAURANTS (3) Casual theme. ITALIA RISTORANTE Upscale Italian; THE RIVER CLUB fine dining

Owners, Phoenix Restaurant Management

Locations: Manchester NH, Nashua NH

Operations: CAFE PAVONE Upscale Italian

Owners, E&C Restaurant Management Corporation

Locations: Manchester/Boston Regional Airport

Operations: MILLTOWN GRILLE, Contemporary full service restaurant

SMUTTYNOSE PUBLIC HOUSE, Casual theme, regional micro brews and European coffee bar

Partner and Consultant

Locations: BALDWIN'S ON ELM RESTAURANT, Manchester NH

Operations: Award winning fine dining

Advisory Board Member

Southern New Hampshire University, Culinary Arts

Guest Lecturer

Johnson and Wales University, Providence, Rhode Island

About Us cont'd...

Guest Instructor

Southern New Hampshire University

Recognized by

Key to the City, Manchester, New Hampshire

Urban Pioneers, Manchester, New Hampshire

Bon Appetit Magazine, for Café Pavone

Bon Appetit Magazine for Baldwins on Elm

Wine Spectator Award for Baldwins on Elm

Presenter

Business Development Seminar Series

Portsmouth, New Hampshire

Chamber of Commerce

Charitable Contributions

Chair and Finance Chair for New Hampshire

Share Our Strength's TASTE OF THE NATION

Volunteer Teaching Chefs for Share Our Strength's

OPERATION FRONTLINE

Services...

ARE YOU~

A hospitality entrepreneur

...with a concept that needs definition, a location, or financing?

A restaurant operator

... with an under-performing or competitively challenged concept?

A restaurant operator

...with a proven concept that needs structure for growth?

A potential investor

... looking for opportunities in the hospitality industry?

A real-estate professional

... with an opportunity, seeking insight?

E&C HOSPITALITY CONSULTING SERVICES OFFERS:

- PROOF OF CONCEPT
- SITE SELECTION AND LEASING ASSISTANCE
- BUSINESS PLAN DEVELOPMENT AND EDITING
- START UP ASSISTANCE INCLUDING DESIGN AND CONSTRUCTION
- CULINARY MANAGEMENT
- LOAN DOCUMENTATION AND GUIDANCE
- OPERATION SUPERVISION AND ASSESSMENT
- EXIT STRATEGIES

Contact Us...

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